

11th June 2013

Dear Powers Customer,

Re: Price Rise Notification effective 1st August 2013

This letter serves as a notice regarding the **3% price increase** which our company plans to put into effect, August 1st 2013.

This increase is caused by the continuing rise in the costs of raw material, packaging and International freight.

Rest assured that Powers has worked diligently with our international suppliers to reduce that price increase to the smallest amount possible and have adjusted the increase so that you, our loyal customers are least affected.

Our Powers representatives will work with you on specific discounts where further pricing negotiations are needed. Our priority as always is to maintain the high level of service and commitment to our distribution base.

Yours sincerely,

Peter Pratis

National Commercial Manager Powers Fasteners Australasia

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